



2022 IMPACT REPORT

POSITIVE**IMPACT**
HEALTH CENTERS



Growing Our Impact



MARIETTA



Pickens

4 Georgia Locations

A 20-County Service Area



DECATUR

Mission Statement:

To provide client-centered care for the HIV community to have a life worth loving.



DULUTH

Dear Friends and Colleagues,

Reflecting on the past year, it is with both gratitude and pride that Cynthia and I celebrate the achievements of our staff, partners and supporters at Positive Impact Health Centers (PIHC). We continue to be inspired by our team of employees and the patients we serve—the real heroes in the fight against HIV.

PIHC remains an unwavering force in the national and local arenas. We are a significant change agent in our goal of bringing 15,000 Georgians into care.

In 2022, we combatted other alarming health and social crises, including mpox, the opioid crisis, the perpetual COVID-19 pandemic, and the ecologic effects of systemic racism on many of the clients we serve.

Some highlights of our successes include:

- Spearheading vaccination clinics for high-risk populations in the southeastern United States. Through partnerships with community organizations and local health departments, our agency hosted Georgia’s first community mpox vaccination clinic.
- Combating the opioid crisis by creating additional recovery programs, because no matter where our patients are in their journey, PIHC offers a recovery pathway tailored to their needs.
- Continuing to listen, staying committed, and taking active steps to create a more equitable and inclusive future for our community in the face of systemic racism.

In 2022, PIHC grew our clinical caseload by more than 2,200 patients. We also introduced the use of injectable HIV treatment and prevention medication for eligible patients, and we continued our charge to serve as a teaching institution by training future leaders through our internship programs.

We are a nonprofit organization staffed and supported by strategic thinkers, problem solvers, and people who never tire in their desire to assist others. Thank you for helping us create lasting change.



Larry M. Lehman,
President & CEO



Cynthia Dorrough,
Board Chair

CURRENT PIHC BOARD OF DIRECTORS

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COMPREHENSIVE CARE



Positive Impact Health Centers provides HIV comprehensive care through medical services, mental health counseling, addiction treatment, pharmacy, support programs, prevention, and testing services.

Medical Care

Physical Exams
On-site Labs
Ongoing HIV Treatment
Medication Assistance
Referrals to Specialists
Pharmacy
Oral Health
Vaccinations
Medical Screenings

Mental Health

Individual Couple &
Group Counseling
Psychiatric Care &
Medication Assistance

Addiction Treatment

Intensive Outpatient
Treatment
Harm & Risk Reduction
Medication Assisted
Treatment & Therapy
Peer Support
Continuing Aftercare
Group & Individual
Counseling
Criminal Justice
Involvement
Addiction Assessments



Supportive Services

Housing Assistance
Insurance Navigation
Nutrition Counseling
Case Management
Patient Navigation
Food & Food Vouchers
Transportation Assistance
Retention Counseling

Prevention & Testing

Pre-Exposure Prophylaxis (PrEP)
Post-Exposure Prophylaxis (PEP)
HIV Testing
STI Screening & Treatment
Linkage to HIV Medical Care
Condom Distribution
Interventions
Prevention Programming

Accreditations



ADDITION SERVICES

Platinum
Transparency
2023

Candid.



Affiliation



United Way of
Greater Atlanta

RESPONSIVE + PREVENTIVE MPOX MEDICAL CARE

Sexual health and responsive care to public health outbreaks is at our core. In May 2022, mpox made headlines as it began to spread in the United States and globally. PIHC responded urgently and became one of the first organizations in Georgia to offer screenings, testing, vaccinations, and mpox treatment at our all our Centers.

In collaboration with local health departments, PIHC was able to test samples and host vaccination events to protect our community. While in medical care at PIHC, our patients testing positive for mpox accessed treatment to support healthy outcomes. In addition, PIHC hosted community engagement sessions via Zoom and developed strategies to support patients emotionally as the symptoms of mpox affected their daily lives.



Christopher Pride, AGPCNP-BC,
Director of Clinical Care

16 Mpox
community clinics

669 Patients received
mpox vaccines

1,031 Mpox vaccines administered





OTHER VACCINES PROVIDED

469 Hepatitis vaccines

742 COVID-19 vaccines

478 Pneumococcal vaccines

1,020 Flu vaccines

246 Tdap vaccines

Total vaccines: **4,912** vaccines to **2,176** patients

PROGRAM HIGHLIGHTS

Patient Prescription Copay Assistance Program

We provide financial assistance to eligible patients to aid in medication affordability.

In 2022, this program covered the full cost or copays of 25,792 prescriptions to patients in need —30% of all prescriptions filled.

When you fill with us, you help make this happen since all funds generated by PIHC pharmacies go back to helping patients in need.



Compliance Packaging

We now offer BlistAssist®, a blister-card medication packaging system that allows patients to receive medications in a medication dose card, similar to birth control, assisting with drug identification and dosing times. This program provides additional care for our aging patient population living with HIV.

BlistAssist®



The Connect Program

The Connect program is a multi-session, prevention-based, one-on-one skill building program for youth and young adults. Individuals work with a trained youth counselor to explore personal goals and commit to a prevention action plan. The program is open to individuals 13 to 29 years of age of all gender expressions and sexualities. Patients and clients will explore many topics including HIV/STI prevention, HIV disclosure and stigma, sexuality or gender identity, communication, high STI reinfections, and self-confidence.

Expanded Hours

Every year, PIHC works to eliminate structural barriers to care for those living with HIV and for those needing HIV prevention PrEP. Engagement in care is crucial to improving clinical outcomes for patients and reducing HIV transmission. Flexible appointment scheduling is essential to building health equity in our communities.

PIHC expanded hours now include early mornings, evenings, and weekends.



“A patient should never have to risk employment

or an educational opportunity to make a medical appointment.”

– Joey Helton, COO, PIHC

Recovery in Decatur, Duluth, and now Marietta!

No matter where an individual is in life, PIHC Addiction Services has a recovery pathway for them. Our care team providers are qualified individuals from various disciplines who are passionately dedicated to providing a safe and supportive environment.

Are you or someone you love suffering from addiction? Scan this QR code for more about all the programs and pathways.

ALL RECOVERY PATHS ARE WELCOME HERE.



Moneta Sinclair, Director of Addiction Services

Mental Health Interns

Positive Impact Health Centers has trained **more than 150 behavioral health professionals**. Every year, we partner with universities to serve as a practicum/internship site for graduate students pursuing Masters in Social Work, Professional Counseling and doctorates in Counselor Education and Clinical Psychology. We are a highly desirable site for students because of our well-known training and supervision program. Each student receives an orientation, direct observation of sessions by experienced clinical staff, and has their initial sessions conducted under live observation. They also receive weekly group and individual supervision. Our interns provide more than 300 direct service hours to clients each year. By having this program, PIHC extends its ability to provide needed services and also increases the Atlanta community's future capacity to provide culturally competent care to the LGBTQ+ and HIV community.



Training tomorrow's leaders

PIHC Pharmacies participate as a pharmacy leadership rotation site for both Mercer and Philadelphia College of Osteopathic Medicine pharmacy students. Last year, we hosted pharmacy students on their Advanced Pharmacy Practice Experience (APPE) rotation with a focus in pharmacy leadership. Pharmacy students shadowed during a five-week period, working on inventory management, 340B compliance auditing, and implementation of new pharmacy services to patients.

"During my rotation, I learned so much about running a successful pharmacy. The internship challenged me to learn the business side by working with vendors, implementing new equipment, managing inventories, and finding solutions to everyday operational issues. I gained a unique level of training focused on leadership development."

— Brandi M. Byler, Mercer University College of Pharmacy

Lead On-Demand: The Baltic Exchange

In 2022, we had the honor of hosting a group who participated in Combating HIV/AIDS in the Baltics—an exchange part of the U.S. Department of State's Leaders Lead On-Demand Program. Individuals from Estonia, Latvia, and Lithuania came to our state-of-the-art Duluth Center to tour the facility, meet department directors, and engage in a learning opportunity designed to help build the capacity of local non-governmental organizations (NGOs) interested in strategies for educating high-risk populations. In addition, session attendees also explored how best to gain skills to advocate better for people living with HIV, learn harm reduction techniques, innovations in prevention and treatment, and improve adherence in their home countries.

This collective approach of sharing information, resources, and successes will not only end HIV in Atlanta, but globally.

Our Director of Clinical Care, Christopher Pride, then traveled to Latvia to visit the Latvian Ministry of Health, AGIHAS (People Living with HIV/AIDS Support Group), and the Latvian Medical Association with other Atlanta HIV leaders to learn how they are combating HIV in their country.



PIHC UNIVERSITY PARTNERS

University of Georgia

Georgia Gwinnett College

Clark Atlanta University

Emory University

Smith College

Oxford College of Emory

Kennesaw State University

Georgia State University

University of North Georgia

Mercer University

Philadelphia College of
Osteopathic Medicine

Simmons University

University of South Florida

University of Alabama

University of Southern California

Baylor University

North Arizona University

2022: A YEAR OF IMPACT

2,288 new patients

6,490 clients received clinical care with **22,834** clinical visits conducted

2,012 clients enrolled in telehealth and **6,946** telehealth appointments conducted

237 clients helped with translation services in **11** different languages

1,334 patients received case management resulting in **5,853** case management visits

1,195 patients with **11,488** behavioral health visits

5,730 patients served with **83,063** prescriptions filled by PIHC pharmacies

1,075 patients enrolled in the drug assistance program (ADAP)

757 patients assisted with transportation on **4,209** trips

1,873 patients on PrEP resulting in **3,350** PrEP clinical appointments

2,176 patients were administered **4,912** vaccines

1,031 patients received insurance premium assistance

4,157 patients received insurance navigation support

1,328 patients received **5,964** food vouchers

198 patients received PEP and provided **330** follow-up visits

7,509 clients screened for sexually transmitted infections

5,042 HIV tests conducted

142,607 condoms distributed

PIHC served **180 people** outside the Atlanta service area and **126 individuals** outside the state of Georgia

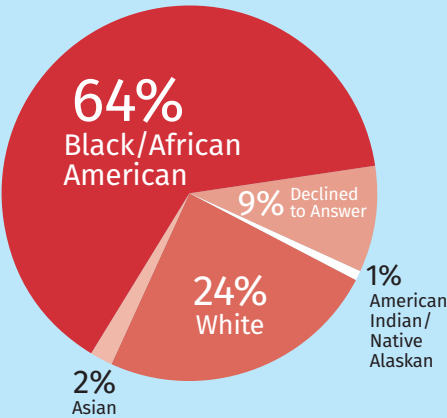
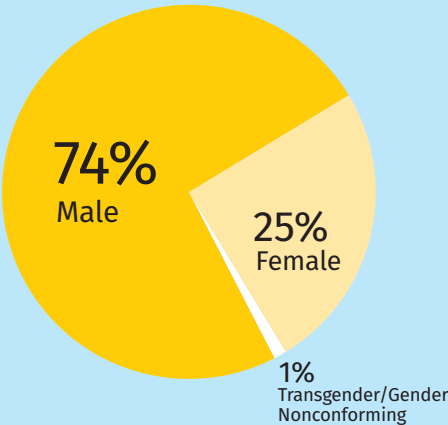
91%

Overall, **91%** of PIHC patients have achieved viral suppression. For our Latino/Hispanic patients, **93%** have achieved viral suppression. **96%** viral suppression has been achieved in PIHC patients 65+ older.

39% of patients lacked insurance coverage
23% were unstably housed
41% had a mental health diagnosis

17.5% of clients identified as Latino/Hispanic – irrespective of race
297 clients identified as trans or nonbinary

PATIENT DEMOGRAPHICS



2022 BOARD/SENIOR LEADERSHIP RETREAT

Savannah, Georgia

In October 2022, the PIHC Board of Directors and key senior leaders attended a Board and Leadership Retreat. The retreat's goal was to begin the important work of authoring a new five-year strategic plan—a plan that will shape the agency's future.

“After successfully completing over 90% of PIHC’s last strategic plan, as an agency, we needed to regroup and create a new direction post-pandemic.”

– Larry M. Lehman, President & CEO





Bridging the Gap

After three days of intense work, four strong strategic goals emerged, including bringing 15,000 out-of-care patients into care. The Board is continuing to work closely with department directors and managers to achieve this goal.

As the new strategic plan becomes more detailed, PIHC staff and Board members remain steadfast in offering services that help end the HIV epidemic in Georgia.

PARTNER HIGHLIGHTS



Kaiser Permanente

is committed to helping shape the future of health care. The PIHC mission well complements that of Kaiser Permanente—to provide high-quality, affordable health care services and improve the health of the communities served. Kaiser patient care is focused on the total health of individuals, guided by personal Permanente Medical Group physicians, specialists, and teams of caregivers.

For several years, Kaiser has provided grants to support PIHC's insurance navigation and insurance premium support services, helping keep people living with HIV insured. Expert and caring medical teams at Kaiser are empowered and supported by industry-leading technology advances and tools for health promotion, disease prevention, state-of-the-art care delivery, and world-class chronic disease management. As Georgia's largest non-profit health plan, Kaiser Permanente has 317,000 members in 28 counties in metro Atlanta and four counties near Athens. We are grateful for their partnership to end the HIV epidemic in Georgia.

The Community Foundation for Greater Atlanta



has proudly supported Positive Impact Health Centers for decades and applauds its commitment to supporting those impacted by HIV. The Community Foundation was a pioneer of HIV/AIDS philanthropy, making its first grant in 1981, when the disease was still known as GRID (Gay Related Immune Disease). The Atlanta AIDS Fund was created in 1991 to support metro Atlanta's HIV/AIDS advocacy, prevention education and service efforts, and to date, has issued more than \$11 million in funding. **Since inception of the fund, AID Gwinnett and Positive Impact have received a combined 64 grants totaling \$1,275,126, including 12 grants totaling \$487,931 after merging in 2015.** The Atlanta AIDS Fund is a partnership between the Community Foundation, United Way of Greater Atlanta, Jeffrey Fashion Cares and the Allen Thornell HIV Care and Service Fund.

Athens Pride + Queer Collective



(APQC) is dedicated to the advancement of equity, affirmation, diversity, and wellness of queer populations in the greater Athens, Georgia area by working with historically marginalized communities through outreach, social connection, education, and events. Positive Impact Health Centers was a proud sponsor of 2022 Athens PrideFest and the first Pride Parade in Athens with more than 3,000 people in attendance. APQC is grateful for the support, testing, prevention education, and referrals for treatment services provided by PIHC. The sponsorship funding provided by PIHC supported the establishment of the Trans Healthcare Surgery Scholarship Program and support groups for youth, parents of youth, and those experiencing religious trauma. The APQC Board of Directors also toured the PIHC Duluth Center to explore how to expand future partnership opportunities and learn more about services provided to the community.

Felix's Atlanta,

one of Midtown Atlanta's gay bars, has proudly supported PIHC for years. Last summer, Felix's hosted a Boys of Summer contest that ran for eight weeks, raising more than \$6,000 for services needed for individuals living with HIV. In addition, they hosted several other events benefiting PIHC in 2022, including the Felix's Navidad holiday party.



LEGISLATIVE ADVOCACY

During the 2023 legislative session, Positive Impact Health Centers joined other advocacy organizations to fight legislation harming our patients and community and make progress on bills to improve the lives of individuals living with HIV.



Healthcare Medicaid Redetermination

From April 1 to May 31, 2023, Medicaid redeterminations must be completed in Georgia. Roughly 2.7 million people with Medicaid coverage will be reevaluated, and it is estimated 545,000 Georgians will lose coverage.

Georgia Pathways to Coverage Plan

Beginning July 1, 2023, Georgia will be the first in the country to require those on Medicaid to devote 80 hours per month working at a job, attending school or volunteering.

Pictured: PIHC Long-Term Survivors Day Dinner in Piedmont Park on June 5, 2022. This day honoring long-term survivors of HIV received a special 2022 proclamation issued by the Georgia House of Representatives.

Healthcare.gov

Georgia will be moving away from healthcare.gov to a state-based exchange program.

SB140

SB140 passed and was signed into law by Gov. Brian Kemp. This bill prohibits sex reassignment surgeries (never performed in Georgia) and hormone replacement therapies for minors.

Amendments to this bill were made, resulting in revocation of medical licenses/permits and criminalizing medical providers and healthcare facilities from following the standard of care for the treatment of gender dysphoria.

HB140

HB140 passed the House and Senate, allowing qualified pharmacy technicians to administer vaccinations under pharmacist supervision.

SB46

SB46 passed, requiring physicians and healthcare providers to test all pregnant women for HIV and Syphilis at the first prenatal visits, at 28–32 weeks gestation, and at delivery.

THANK YOU TO PIHC DONORS

We recognize our 2022 donors! The following list highlights just a fraction of PIHC supporters as many individuals donated anonymously through employee giving programs, to the AIDS Walk and AV200 Teams, and via PIHC social media fundraisers. Thank you all!

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Scott Abramson	Steven Barton
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American Online Giving Foundation	Latino Commission on AIDS
American Counseling Association	Litner + Deganian
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Angie & William Hoyt Fund/CFGA	Medica
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Atlanta Pride 5K Run	MightyCause
BABS	Mountain View Group
Benevity Community Fund	mPrint Design Studio
Blackbaud Giving Fund	Network For Good
Blake's on the Park	Norcross Pharmacy
Boys of Summer Event	Northside Hospital
Bresler Foundation	Peach Atl
Burman Printing	Piedmont Park Conservancy
Business Environments	Schwab Charitable
CAF America	Shellback Enterprises
Cathedral of St. Philip	Sisters of Perpetual Indulgence
Charities Aid of America	Southern Plumbing
Community Foundation For Greater Atlanta	St. Mark's
Dogwood Animal Hospital	SunTrust
Dugald W. Hudson Charitable Trust	Terrapin Beer
Felix's Atlanta	Truist
Fifth Generation	Truly Original
Front Runners Atlanta	United Way of Greater Atlanta – CFC Campaign
Georgia Voice	Walgreens
GIVIO	Walmart Store – Facility #2154
	Warren Averett
	Wussy Mag
	Your Cause
	YourMembership.com

You can help:

Match.

Positive Impact Health Centers has partnered with Double the Donation, a searchable and user-friendly matching gift database to help you determine if your company has a matching gifts program.

You may be surprised—your company may be listed! Go to PIHCga.org/matching-gifts to learn more.



Plan Your Legacy.

A planned legacy gift to PIHC is a future commitment to end the HIV epidemic in Georgia. You do not need to be wealthy to make a planned gift—they are meaningful, lasting and beneficial in any size.

Let us help you plan a gift to PIHC today: PIHCga.org/planned-giving



Yes! I want to give.

Name _____

Street Address _____

City _____

State/Zip _____

Phone _____

Employer _____

☐ Please check with my employer for a gift match.

Your Gift

☐ My check is enclosed. Please make payable to **PIHC** and mail with this completed form to:

PIHC ATTN: Olivia Chelko
2800 Century Parkway NE, Suite 550
Atlanta, GA 30345

Or, donate online at **PIHCga.org**

☐ Bill my credit card this amount: \$_____

#: _____

Exp: ____/____ 3-4 digit CSC code: _____

Make this a recurring gift: ☐ Monthly ☐ Quarterly

More Ways to Help

☐ I'd like to be a monthly donor. Please contact me.

☐ I'd like PIHC to be the beneficiary of my event. Contact me.

More Information/Recognition

☐ I would like more info about _____

☐ Please list my gift in next year's annual report.

☐ I would like to be emailed updates & PIHC's newsletter.

My email is: _____



To donate:

- Mail the form at left with your check in the enclosed envelope
- Give online at: **PIHCga.org**
- Snap this code with your phone:



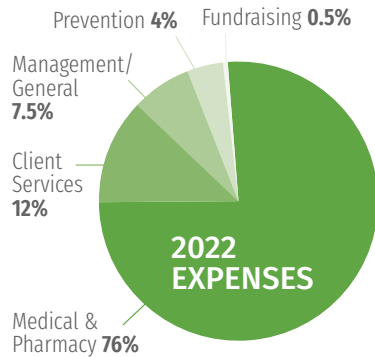
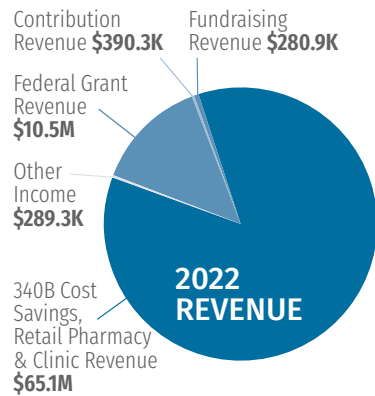
Your donation has **impact.**

Thank you!

STATEMENT OF ACTIVITIES

These financials reflect the calendar year, a 12-month operating period from Jan. 1–Dec. 31, 2022.

	FY 2022	FY 2021
OPERATING REVENUE & SUPPORT		
Contributions	\$390.3K	\$274.5K
Fundraising	\$280.9K	\$146.2K
Federal Grant	\$10.5M	\$10.5M
340B Cost Savings, Retail Pharmacy & Clinic	\$65.1M	\$49.3M
Other Program Income (Including In-Kind)	\$289.3K	\$509.8K
Total Operating Revenue & Support	\$76.5M	\$60.7M
OPERATING EXPENSES		
Client Services & Housing	\$9.1M	\$7.4M
Medical & Pharmacy	\$58.1M	\$38.1M
Prevention	\$3.2M	\$2.7M
Management & General	\$5.7M	\$4.9M
Fundraising	\$367.3K	\$242.4K
Total Operating Expenses	\$76.5M	\$53.3M
NON-OPERATING (INCOME)/EXPENSES		
Investment (Income) & Expenses	\$180.5K	(\$126.9K)
(Gain)/Loss on Disposal/Sale of Assets	\$0K	(\$3.0K)
Total Non-operating (Income)/Loss	\$180.5K	(\$129.9K)
CHANGE IN NET ASSETS		
Beginning of Year	\$23.1M	\$15.7M
End of Year	\$21.5M	\$23.1M
Total Change	\$62.8M	\$7.4M



NEXT YEAR: SNEAK PEEK

Long Acting Injectable Therapy

It's been almost two decades since the first single tablet regimen became available to patients living with HIV. Taking a single pill for the treatment of HIV made a significant impact for many lives around the world. We are entering a new frontier for HIV treatment and prevention with long acting injectable therapies.

As always, PIHC led the way with long acting injectable therapies for both HIV treatment (Cabotegravir/Rilpivirine) (Cabotegravir/Apretude) and the prevention of HIV in 2022.



IMPACT Program

The IMPACT program, an abstinence-based, intensive outpatient recovery program, celebrated an early 2023 ribbon cutting in Duluth. This program now is licensed and operational in Duluth four mornings a week with the opportunity to expand a second afternoon schedule, along with additional evening and weekend hours.

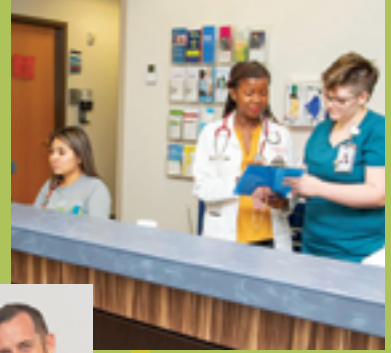
Scan to find out about PIHC's many treatment options:

TRANSFORM Program

Addiction Services in Decatur will be enrolling additional patients through a new relationship with the United States Probation Office that provides addiction treatment services for federal defendants and/or offenders under the program name TRANSFORM.



SCAN ME









Thank you!

**SUPPORTERS AND STAFF FOR YOUR
HARD WORK THAT HELPED MAKE 2022
A YEAR OF IMPACT.**

CONNECT WITH US

our social




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-  **pihc_atl**
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-  **Positive Impact**
-  **pihc_atl**
-  **Positive Impact
Health Centers**

Stay up-to-date.
Subscribe to PIHC's
community newsletter:
PIHCga.org/#subscribe



our locations

CHAMBLEE




administrative office only

-  2800 Century Pkwy NE
Suite 550
Atlanta, GA 30345
-  Phone: **(404) 600-2420**
-  Fax: (404) 464-5750




DULUTH CENTER

-  3350 Breckinridge Blvd
Suite 200
Duluth, GA 30096
-  Phone: **(770) 962-8396**
-  Fax: (770) 962-1291

DECATUR CENTER

-  523 Church Street
Decatur, GA 30030
-  Phone: **(404) 589-9040**
-  Fax: (404) 589-1615

MARIETTA CENTER

-  1650 County Services Pkwy
Suite 200
Marietta, GA 30008
-  Phone: **(770) 514-2464**
-  Fax: (770) 514-2806

PositiveImpactHealthCenters.org